



McCabe Ford Williams

PRESS RELEASE 1 April 2018

April brings new partners at McCabe Ford Williams

We are delighted to announce the promotion of Jonathan Fullarton and Mark Greenwood who will become partners of the Firm on 1st April.

Jonathan Fullarton, BSc (Hons) ACA

Jonathan is a Chartered Accountant and Accountancy & Finance graduate who has worked in our Dover office for over six years. He works with a wide portfolio of clients, ranging from sole traders to audited group accounts, providing advice on all areas of accountancy and taxation. Jonathan has a great deal of audit experience and takes an active role in the ongoing development of audit practices within the firm.

Jonathan is also a mentor at the University of Kent – Hub for Innovation & Enterprise, a dedicated source of support for student enterprise and start-up guidance. Jonathan is often called on to offer advice to students, staff and graduates to help their business ideas develop and succeed.

Asked about his promotion Jonathan responded, "Since joining the firm in 2011 it has been one of my goals to become partner. The experience I have gained here, as well as the support of the existing partners, has been fantastic. We have a great team at

McCabe Ford Williams and the way in which the partners and staff work closely together means that we are able to provide a high level of service to our clients.

Client relationships are important to me and I look forward to continuing to help clients, whether it be to save tax or helping them achieve their goals. I am very excited about the future of the firm and helping it to continue to grow. I hope that I can be as supportive to our staff as the existing partners have been, and continue to be, towards me."

Mark Greenwood, ACA

Mark started his career in accounting as a trainee for a Folkestone firm back in 2003 where he worked his way up to be the manager for the senior partner, which involved the running of the audit departments and responsibilities ranging from staff management to IT. He qualified as a Chartered Accountant in 2008.

In 2014, Mark left practice life to work in industry where he worked for a Folkestone based entrepreneur in a new finance manager role. This included managing the finances of several businesses within the hospitality and property management sectors, including Rocksalt restaurant in Folkestone.

In 2016, after two years in industry, Mark returned to practice at our Ashford office where he has latterly been responsible for the day-to-day running of the office and for a wide portfolio of clients. His role includes carrying out audits, preparing accounts and tax returns and providing advice on all areas of accounting and taxation.

The skills that Mark developed in his previous role as a finance manager have provided him with valuable insight into the day-to-day practicalities of running a business and enables him to provide practical and tailored advice to his clients. Mark prides himself on his no-nonsense approach and plain English speaking.

Mark is also involved in a local Charity, The Shepway Sports Trust, which promotes sports and active lifestyles throughout the Shepway area and is currently building a state of the art skate park in Folkestone.

On his promotion Mark said, "One of the things that prompted my return to practice was the opportunity that I felt McCabe Ford Williams could offer me both in terms of my career and experiences and also in terms of a diverse and interesting client base. I found that I had missed the ongoing client relationships and the opportunity to provide help and advice. I found that, while in industry, some accountants that approached me looking for me to become a client took the 'blind by science' approach. I've always believed that we should not look to patronise our clients and should breakdown information to make it clear and easy to understand. This is an approach, I'm pleased to say, that McCabe Ford Williams take.

This is an exciting opportunity at a growing, dynamic and well-respected firm. I am passionate about client service and care and look forward to continuing the fine traditions of the firm."

Comment from senior partner Ian Pascall, FCA.

"Ours is a very much a 'people business'. It's one thing to know the law, it's another to apply and explain it. Both Mark and Jonathan are excellent accountants and communicators and I am delighted to be able to welcome them into partnership."